

**MINUTES
BREVARD ABC BOARD
September 26, 2019**

Approved

Robinson: _____

Dinkins: _____

Jaisler: _____

Rahn: _____

The Brevard ABC Board met in regular session on Thursday, September 26, 2019 at 8:30 a.m. in the City Hall Administrative Conference Room.

Members Present: Dr. William Riecke, Chair
Tim Robinson
Jack Jaisler
Teri Rahn

Members Absent: Geraldine Dinkins

Staff Present: Mark Balding, ABC General Manager
Denise Hodsdon, Executive Assistant

Special Guests: None

A. Welcome & Call to Order

B. Quorum

The meeting was called to order by Board Chair Dr. Riecke at 8:35 a.m. and a quorum was noted.

C. Approval of Agenda

Motion by Mr. Jaisler, seconded by Mr. Robinson to approve the agenda as presented. Motion carried unanimously.

D. Approval of Minutes

1. Minutes from Regular Session – August 22, 2019

Motion by Mr. Jaisler, seconded by Ms. Rahn to approve the minutes of the Regular Session meeting on August 22, 2019 as presented. Motion carried unanimously.

E. New Business

1. Manager's Report / Sales Updates

Mr. Balding reported that August sales were up over \$70,000 or 21% versus last year. He noted that FY 2020 is off to a positive start. He provided sales comparison charts from 2014 to present which shows combined sales for both stores are up 32% since July 1, 2014.

Mr. Balding reported that the electrical work has been completed and we are now clear of the old store space. The total cost to exit the old store was \$1,750. Lien releases are in process and will

be sent to S2 Capital, at which time they will forward a check in the amount of \$25,000 to the Brevard ABC Board.

Mr. Balding reported that the employee who has been out with a work-related injury will be out for an additional 5 to 6 weeks and that training is on-going with the part-time employee he hired to work in the back office.

Mr. Balding and Dr. Riecke have met with the Police Chief, the Sheriff and Robert Shular to discuss law enforcement issues and renewal of the contract. Mr. Balding reported that the new law enforcement contract was approved and the language was the same as in the past. The contract is based on 5% of sales, which was approximately \$15,000 last year. He noted that the law enforcement folks report that alcohol offenses are down and that there have been some positive gains that we have made as a team.

Mr. Balding noted that Anna from C.A.R.E. Coalition will be at the meeting in October to give a report to the Board.

F. Unfinished Business

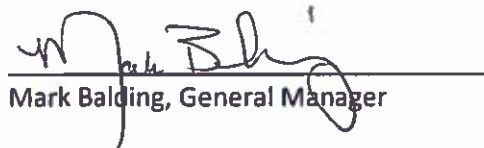
1. Review and Approve Accountant's Reports from August, 2019
2. Review and Approve Reconciliations and Bank Statements from August, 2019

Mr. Balding reported that the financials for August were not ready. Therefore, review and approval of the accountant's reports and reconciliations and bank statements was postponed until the next meeting.

G. Adjourn

There being no further business, Mr. Jaisler moved, seconded by Mr. Robinson to adjourn the meeting at 9:34 a.m.

Next regular meeting: The next meeting will be **Thursday, October 24th, 2019 @ 8:30 a.m.**


Mark Balding, General Manager


William Riecke, Chair

Minutes Approved: 10/24/2019, 2019


Denise Hodsdon, Executive Assistant