

**MINUTES**  
**BREVARD ABC BOARD**  
**October 28, 2021**

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**Approved**

Jaisler: \_\_\_\_\_

Pearsall: \_\_\_\_\_

Brewer: \_\_\_\_\_

Mooney: \_\_\_\_\_

The Brevard ABC Board met in regular session on Thursday, October 28, 2021 at 8:30 a.m. in the Council Chambers at City Hall.

Members Present: Kevin Jones, Chair  
Jack Jaisler  
Frank Pearsall  
Ron Brewer  
Carl Mooney

Members Absent: None

Staff Present: Mark Balding, ABC General Manager  
Jackie Jarvis, Assistant Store Manager

Guest: Ralph Miller, BioPURE

**A. Welcome & Call to Order**

**B. Quorum**

Board Chair Kevin Jones called the meeting to order at 8:32 a.m. and a quorum was noted.

**C. Approval of Agenda**

Motion by Mr. Jaisler, seconded by Mr. Pearsall to approve the agenda as presented. The motion carried unanimously.

**D. Approval of Minutes**

**1. Minutes from Regular Session – September 23, 2021**

Motion by Mr. Pearsall, seconded by Mr. Brewer to approve the minutes of the Regular Session meeting on September 23, 2021 as presented. The motion carried unanimously.

**E. BioPURE Presentation**

Ralph Miller of BioPURE gave a brief presentation explaining their food-grade disinfection and protection service. BioPURE has been servicing both stores for the last 12 months and Mr. Miller also recommended that the Board consider purchasing their hand sanitizer

and protection product, which would provide employees with 8 hours of protection. The cost is \$160 per gallon and each gallon will provide approximately 9,000 foam pumps. Mr. Balding noted that the cost to service both stores is \$400 per month (\$4800 annually) and asked if the Board wished to continue the service. Motion by Mr. Mooney, seconded by Mr. Jones to authorize Mr. Balding to continue the basic service and purchase the hand sanitizer product for both stores. The motion carried unanimously.

## F. New Business

### 1. Manager's Report / Sales Update

Mr. Balding reported that September sales were up \$26,743 or 5.4% over last September. Profit for September was 16% and is at 14% for the first quarter of FY2022.

Terry Andersen of Carland and Andersen hopes to attend the November meeting to present the audit report.

Mr. Balding noted that the supply chain issues are improving and we are now receiving weekly shipments.

Mr. Balding reported that employees are extremely appreciative of the generous wage increase. He is working with Mr. Pearsall and Mr. Mooney on a new wage structure and they hope to have it ready to present to the Board for consideration in November.

## G. Unfinished Business

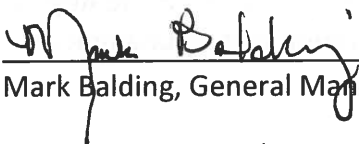
### 1. Review and Approve August Financial Reports

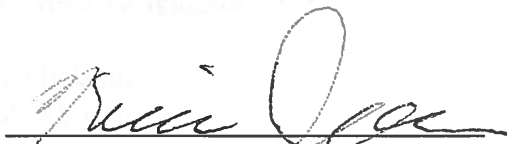
The financial reports for September 2021 were circulated for signatures.

## H. Adjourn

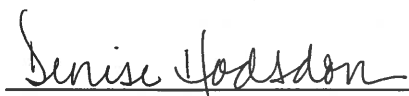
There being no further business the meeting adjourned at 9:35 AM.

**Next regular meeting:** Due to the Thanksgiving Holiday, the next regular meeting will be on **Thursday, November 18, 2021 @ 8:30 a.m.**

  
Mark Balding, General Manager

  
Kevin Jones, Chair

Minutes Approved: December 16, 2021

  
Denise Hodsdon, Executive Assistant