

Brevard ABC Board Meeting

March 4, 2015 (February meeting, which was rescheduled due to weather)
8:30 a.m. ABC Store Conference Room

Members/Staff Present: Tracey Love, Cameron Austin, Roy Cowan, Brian Phillips, General Manager Mark Balding

MT ~~2/26/15~~ CA
Add Milton in attendance
MB

Ms. Love welcomed all present, and called the meeting to order.

Mr. Cowan moved to approve the January 2015 meeting minutes; Mr. Austin was the second. Motion carried.

Law Enforcement: Nothing of note to report.

Manager's Report:

- January sales up 6%, or \$12,963.45 versus January 2014
- Percent profit was 7.02% versus 5.22% last year
- Mixed beverage sales up \$4,026.70 or 23.9%. Mr. Balding sees a positive trend here.
- New LED signage is installed and operating. Extremely positive feedback from the public and from the board.
- Planned meeting between Board Chair, Board General Manager, Schenck Job Corps' Tammy Wentland, and Brevard City Manager Joe Moore was cancelled on 2/24/15 due to weather. Will be rescheduled.
- Mr. Cowan and Mr. Balding prepared a draft Performance Rating System and Bonus Plan for employees. They will continue to refine, with goal of July 1, 2015 implementation date.

Board discussed status of Pisgah Forest store and will reevaluate again at the end of year three June 2016. Board's expectation is the growth in that area of the county will lead to further growth of PF store.

Board discussed possibility of Rosman's opening an ABC Store. Little is known about it currently.

Mr. Balding will explore options for controlling loitering/soliciting at storefront.

Mr. Cowan moved to approve the January monthly accountant's reports, financials (bank statements and reconciliation statements,) seconded by Mr. Phillips, and the motion carried.

Mr. Tynch moved to adjourn, Mr. Cowan seconded, and the motion carried.

Next meeting is March 25, 2015.

Respectfully submitted,

Milton Tynch, Jr.
Secretary