

**MINUTES
BREVARD ABC BOARD
October 28, 2015**

Approved

Austin: _____

Dinkins: _____

Philips: _____

Riecke: _____

Robinson: _____

The Brevard ABC Board met in regular session on Wednesday, October 28, 2015 at 8:30 a.m. in the City Hall Administrative Conference Room.

Members Present: Brian Philips
 Geraldine Dinkins
 Tim Robinson
 Dr. William Riecke

Members Absent: Cameron Austin

Staff Present: Mark Balding – ABC General Manager
 Chiffon Hwang – Recording Secretary

Visitors: Terry Anderson – Carland & Andersen, Inc.
 Karen Gorman – C.A.R.E Coalition

Welcome & Introduction

At 8:37 a.m., Mr. Philips called the meeting to order.

Approval of Minutes

Motion was made by Mr. Robinson to approve minutes from September 23, 2015, seconded by Mr. Riecke. Motion carried.

New Business

Terry Andersen of Carland & Andersen, Inc. presented his findings to the Board. Mr. Andersen performed the independent State Audit per the ABC Commission. In his reports, the financial performance of the Board for fiscal term June 30 from 2014 to 2015 showed that gross profit sales increased by 2.3% over the prior years. Also, profit distributions increased by 30.7% over the prior year.

The October Law Enforcement Report reflected that there was a controlled substance incident that was agency assisted. Ms. Dinkins once again pointed out that she was curious as to why the reports were so vague. Instead of seeing a number by the violations, she would like for it to be more descriptive. Mr. Balding said that he would work with Stacy Cox of Alcohol Law Enforcement, to change the reports.

The manager's report for October showed that sales were up for the month of September by 6% (\$15,074). The downtown store was up \$8,600.00 versus last September and the Pisgah Forest store out performed last September by \$6,000.00. Sales across the State were up by 13.57%.

Karen Gorman of C.A.R.E. Coalition came in, and gave more insight into their program. They have partnered up with Schenck, and their goal is to increase community collaboration and reduce substance abuse among youths in Transylvania County. The ABC Committee has set aside 5% (\$11,500) to go towards an alcohol education program, and it was discussed in last month's meeting that they would use some of that to go towards educational DVDs. Ms. Gorman said that the DVDs that were selected have been pre-screened by experts, and that the people who would have access to them would be doctors, counselors, and social workers. Both Mr. Robison and Mr. Philips are in agreement for approving the purchase of the four DVDs.

Moniqua McClean with the ABC Commission will present the Commission's audit results at the next meeting.

Adjourn

There being no further business, Mr. Robinson made a motion to adjourn, seconded by Mr. Philips, the Board voted unanimously to adjourn at 10:04 a.m.

Next regular meeting: November 25, 2015 @ 8:30 a.m.


Mark Balding, General Manager
Chiffon Hwang, Recording Secretary

Minutes Approved: 11/25/15